

PRODUCT BULLETIN

PB NO.106
REV. 0

Subject: EnDyn PowerParts® and Services

When the time comes to purchase replacement parts for your Superior and Ajax gas compression units, considerations including the vendors quality, availability and price are investigated before making a final decision.

We totally support our customers research policies because we feel that we should earn your respect and your business. The following points may be helpful in assisting you in making a decision when considering **EnDyn** as your supplier.

- A. **PowerParts® Quality** - Quality is the number one priority at **EnDyn**. Comprehensive engineering studies are conducted in determining material selection and design. The latest technology utilized in the manufacturing process. Quality control and quality assurance programs are strictly enforced to insure that all parts are dimensionally correct and meet manufacturing standards and specifications. If a change in design of a part is required extensive testing is conducted in-house and in the field, under actual field conditions, before it is made available to the market. We control the quality from initial manufacturing to the finished product.
- B. **PowerParts® Availability** - To support our customers operation and our domestic and international stocking distributor network, a multi-million dollar inventory level is maintained by **EnDyn**. Ninety-five percent of the normal overhaul and repair items are shipped the same day the order is received. Our computer-based system monitors parts availability and production scheduling providing assurance that parts can be shipped world wide on a moments notice. You will seldom experience long lead times from **EnDyn**.
- C. **PowerParts® Pricing** - **EnDyn** pricing is based solely on the actual cost of manufacturing. You will never experience an across the board price increase that other companies use simply to cover overhead. Our pricing is the most competitive in our industry and is designed to offer you a quality part at the best available price. Any price increase is announced well in advance and quotations are held firm for a specified period of time.

MARKETING DEPT.
300 West First
Alice, Texas 78332 USA
361.668.8311
800.723.6396
fax 361.668.3906

- D. **PowerParts® Warranty** - **EnDyn** stands behind the quality of all **PowerParts®** as indicated in our clearly stated warranty policy, printed on all shipping documents and invoices. Should a part become defective during the warranty period and the problem is determined to be with the part, our policy is to immediately repair or replace the part to reduced any additional unscheduled downtime. We totally support everything we sell.
- E. **EnDyn Technical Support** - In addition to quality **PowerParts®** the other thing that has set us apart from our competitors is our reputation for technical service. When you buy a **PowerParts®** you can count on the most knowledgeable technical support available anywhere today. To remain a leader in this area, we are constantly working to improve our technical service. As good as we are, we realize we can become even better.
- F. **EnDyn Customer Training** - **EnDyn** provides professional training for customer personnel in the maintenance and operation of Superior and Ajax equipment. The training programs are conducted by experienced hands-on instructors and can be held in our facilities or yours. A complete color slide presentation is utilized reflecting cross-sections of engines, compressors, sub-components and accessories. Maintenance and operation manuals are provided for all personnel.

QUALITY POWERPARTS® AND TECHNICAL SUPPORT
A WINNING COMBINATION

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